

# F'IS Newsletter

January 2008



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## New: Smart Performance Program

Under the Smart Performance Program we are offering our customers a comprehensive portfolio of rolling-bearing related products and services. They help plant operators and maintenance personnel to realise verifiable savings, increase the availability and reduce overall costs. Our specially trained and highly qualified experts have a profound knowledge of the various industries and production processes. Right on location, at the customer's plant, they develop comprehensive solutions jointly with the customer. They are supported in this task by the Schaeffler Group's worldwide network.

Detailed information about the Smart Performance Program can be found on: [www.smartperformanceprogram.com](http://www.smartperformanceprogram.com)



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## Successful Projects From Customers' Point of View

About 80 participants attended the steel, mining and service symposium held by Schaeffler Group Industrial in Belo Horizonte (Brasil) from 21 to 23 November. Heavy Industries and FAG Industrial Services employees presented new rolling bearing and service solutions jointly with Brazilian colleagues. Also, a number of customers presented successful projects, commending the service competence of the local field service engineers (FSE). The event met with an extremely positive response both from customers and colleagues and emphasized once more the added value of the performed F'IS Services.



[More info \(click here\)](#)

## No More Disruptions of Production at Sugar Refinery

Universal Robina Corporation is based on the Philippines. The annual capacity of one of its sugar mills amounts to 8000 TCD (tonnes crushed per day). Within a period of three years, one induced draft fan had failed three times due to bearing damage. In one case, a shaft was bent as well because the bearing's plummer block housing had been reconditioned inadequately by a competitor. Wishing to avoid such disruptions of production in future, the customer consulted Schaeffler Philippines. The Schaeffler team replaced the bearing housings with a Schaeffler standard product (LOE 232). They also installed a water cooling system. Now the mill is ready for the next season. Due to the LOE housings, the customer also benefits from a one-season warranty period.

**Any further questions?  
Get in touch with us...**

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